



March 10 & 11, 2023

Over the weekend of March 10 & 11, 2023, don't miss a chance to celebrate the end of winter. Come to the largest, **indoor, climate controlled, hamfest** in the Southeast. Join us with several thousand enthusiastic ham radio operators, and their friends, and families, as they gather at the **2023 Charlotte Hamfest™** to talk ham radio, attend forums, and shop for any and all types of ham radio products!



2023 Charlotte Hamfest Show Hours

Friday: 3:00 PM to 7:00 PM

Saturday: 8:30 AM to 4:00 PM



We actively run advertisements for our Hamfest in regional publications and websites such as the SERA Repeater Journal, Facebook and on other on-line Internet Amateur Radio related websites.



In 2023, we continue at the – **Cabarrus Arena & Events Center**, 4751 Highway 49 North, Concord, NC in the **Gold Hall**. This venue is conveniently located just minutes away from I-85, I-485, and the Concord Mills Mall area. Again, this year we offer **FREE Parking for everyone** attending the Charlotte Hamfest™. (Our Free parking is paid by the Charlotte Hamfest™ Committee, and this bonus draws many hams back to our event over and over again). In addition, if you *act early* to place your booth order, you will get a **discounted price** on the cost per booth. You, our dealers, help to make the Charlotte Hamfest™ possible and special, and we really appreciate your participation in our event. By working together as a team, we can make the combination of our venue, advertising, and support, along with your reputations as well as high quality products, a profitable enterprise for the both of us.

Please be sure to give us three choices when your request your dealer booth location. Booth choices are highlighted on the <https://charlottehamfest.org> website. We will be using more of an “open air” setup and traffic flow so that all booths are more visible

There is a new “a la carte” approach to the booths to provide each dealer with the options that meet your needs better. Each standard booth will have an undraped table and 2 chairs. On the Order Form, you may select other options, or you can bring your own tablecloth and table skirt if you wish. Booths will be separated by 3’ high drapes, but we will no longer be using the tall back drapes. Dealers may also provide their own booth signs.

This year we are offering booths in the Dealer area to Amateur Radio Clubs at a reduced price. Booths 7, 8, 9 & 10 are available for this purpose. An undraped table and 2 chairs will be provided for each Club Booth.

Charlotte Hamfest

THE AREA'S LARGEST INDOOR HAMFEST

charlottehamfest.org | w4bfb.org

dealers@charlottehamfest.org

The Mecklenburg Amateur Radio Society, Inc. – W4BFB of Charlotte, NC proudly sponsors this annual event through the Charlotte Hamfest™ Committee. Spark your new business year, by being at our 2023 Charlotte Hamfest™.

40+ YEARS OF CHARLOTTE HAMFESTS

Mail your completed Exhibitor Registration Agreement and payment to:

Charlotte Hamfest
c/o Mary Hunt, N4MH
1205 Waypoint Court
Matthews, NC 28104

If on-site camping is your thing, there are plenty of full-service camping spaces available at the Cabarrus Arena and Events Center. Go out to <https://charlottehamfest.org> to get the camping form. Please note that all camping is arranged through the Cabarrus Arena & Event Center and that you must check in with the Center's Office.

Attached to this letter, I've included a dealer booth information package, which contains the following:

- Dealer Rate Sheet
- Facility Information Sheet
- Floor Plan of Dealer Booth area at the Cabarrus Arena and Events Center
- Dealer Area 'Use' Policy
- Contract (print two copies.... **Send a signed one to us**, and keep one for your records)

For information on local hotels, please visit www.visitcabarrus.com.

Many of our costs of producing the Charlotte Hamfest have increased significantly. Over the years we have tried to keep our charges as low as possible. This year you will see increases in some of our charges due to these changes. We think the charges are reasonable and will provide you with more flexibility.

You can e-mail us at dealers@charlottehamfest.org. More information is also available at the 2023 Charlotte Hamfest™ web site at <https://charlottehamfest.org>. We will be happy to include your URL hot link to your company's web site if you provide it on your registration form. We look forward to seeing you at our 2023 Charlotte Hamfest™!

Sincerely,

Dave Nicholson

Dave Nicholson, W4AYS
Chairperson

Jack Cureton

Jack Cureton, K4LRH
Assistant Chairperson

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RATES FOR EXHIBIT SPACE

2023 Charlotte Hamfest - March 10 & 11, 2023

Dealer Booths	\$180.00 each
Club Booths	\$ 80.00 each
115v Duplex Electrical Outlet	\$ 45.00 per outlet
Extra Tables -- 8' undraped	\$ 20.00 each
Table Shirt	\$ 15.00 each

EARLY BIRD DISCOUNTS (BOOTH COST ONLY)

15% **Discount** if postmarked by December 31, 2022

10% **Discount** if postmarked by January 31, 2023

All booths offer excellent traffic flow and great visibility at a great price.

Single Booths measure 10' x 10' and can be rented individually or be combined to accommodate longer, larger displays.

Prices include both days of show. All booths include: one 8' undraped table per 10'x 10' booth and two chairs; and 3' high dividing drapes. Extra 8' undraped tables must be ordered in advance.

Electricity will be provided if requested for \$45 per outlet used. Electricity can be ordered at the show office as late as Thursday, March 9, 2023. You may not request electricity after the show has opened on Friday.

Security: There will be adequate security, including one uniformed officer at the Hamfest Entrance at the Gold Hall. The Dealer area is secured and restricted Friday evening until the 8:30 am opening on Saturday. Overnight security remains in the area.

Terms: Payment *in full* with your reservation on or by January 31, 2023. Partial payments will hold your reservation until that date. Partial payment must be at least 50% of the total order.

Refunds: Full refund up to January 15, 2023. Sorry, but absolutely **NO REFUNDS after January 31, 2023, unless the event is cancelled.**

Setup Times:	Dealers and Manufacturers:	8:00 a.m. -- 2:00 p.m. -- Friday
		7:00 a.m. -- Saturday
	Flea Market	8:00 a.m. -- 2:00 p.m. -- Friday
		7:00 a.m. -- Saturday

Tax Man: North Carolina law requires that we have on file a copy of your **NC Sales and Use Tax license**. Please attach a copy to your registration application.

PLEASE BE ADVISED: You must either provide a copy of this license or apply for one before you will be allowed to set up. Absolutely no one will be allowed to exhibit without it. It's the law!!!!

EXCEPTION: Manufacturers who are only displaying items and not taking orders are exempt from purchasing a Sales and Use Tax license.

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charlottehamfest.org | w4bfb.org

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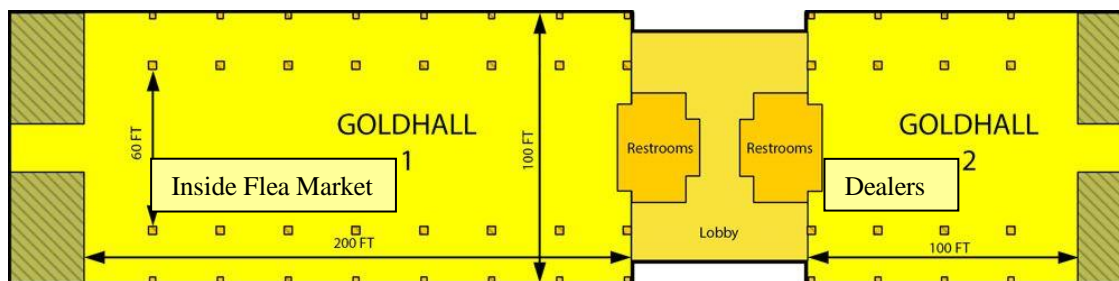
SHOW LOCATION: CABARRUS ARENA GOLD HALL



NOTICE: Although cell connections have improved, reliable Cell Phone connections are unpredictable for making or receiving calls from within the metal-framed Gold Hall.

If you will need reliable/constant telephone service during the Charlotte Hamfest™, let us know and we will email you an Event Center order form for a dedicated (at an additional cost) phone line.

The Event Center has demonstrated to us that this is a secure internet connection that is managed by Cabarrus County.



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charlottehamfest.org | w4bfb.org

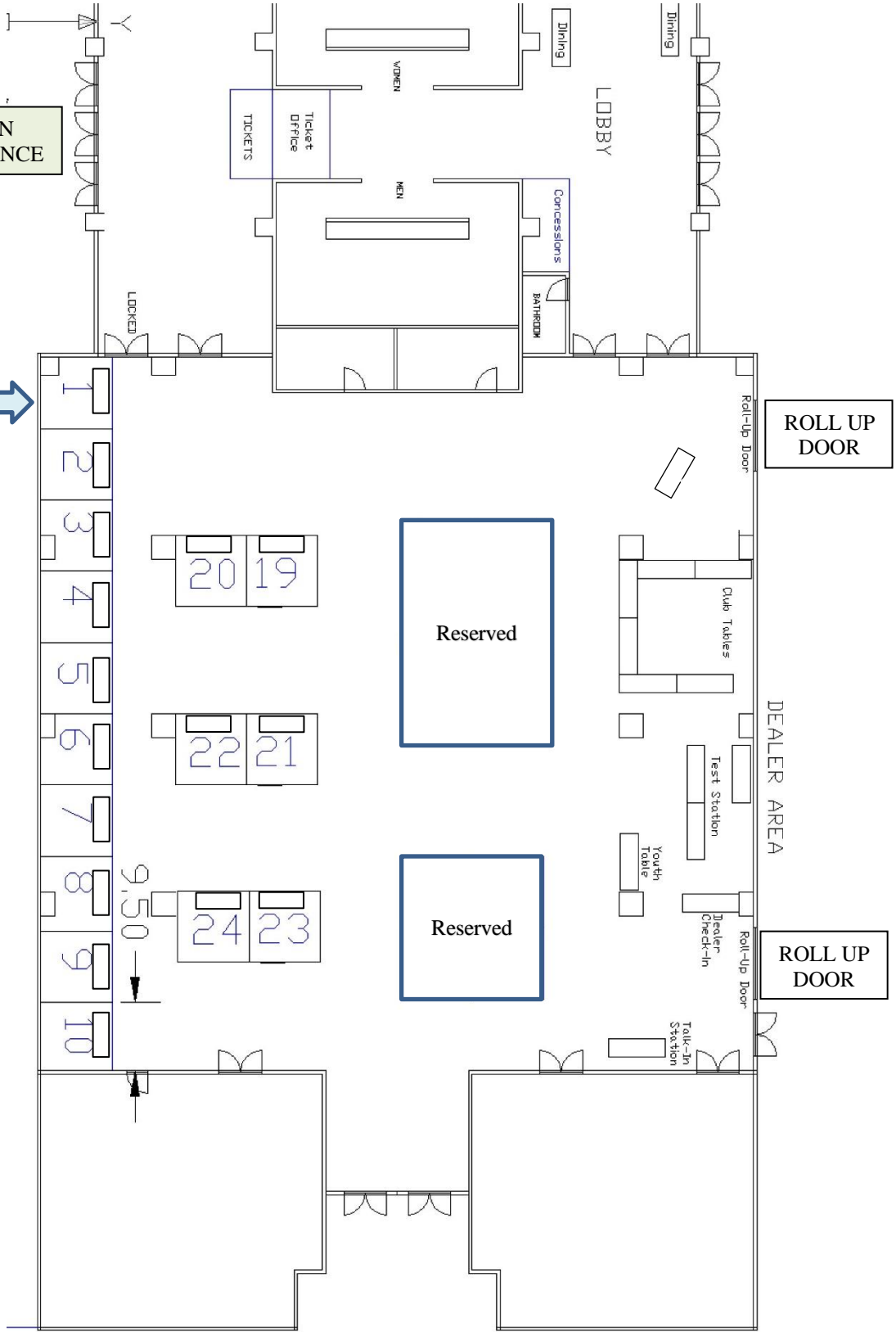
dealers@charlottehamfest.org

Flea Market in Gold Hall 1



MAIN ENTRANCE

Dealers in Gold Hall 2



Charlotte Hamfest

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dealers@charlottehamfest.org

DEALER AREA 'USE POLICY'

- No Smoking allowed anywhere at the Event Center.
- No Firearms or Flammables allowed on the premises.
- No Food sales or alcoholic beverages allowed.
- No Pornography allowed in any form or format.
- No registered sex offenders allowed on the premises.
- Everyone in the Event Center must have a valid ticket.
- No pirated or counterfeit goods.

NOTICE: Violation of the Use Policy shall result in ejection from the Event Center grounds, without recourse to refund of any kind. Local law enforcement shall be informed of any illegal activities found or suspected – no exceptions!

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EXHIBITOR REGISTRATION AGREEMENT

2023 Charlotte Hamfest - March 10 & 12, 2023

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Company or Amateur Radio Club Name: _____

Owner's Name: _____

Contact: _____

Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____ Evening Phone: _____

E-mail address: _____

Web Site URL: _____

Special requirements: _____

Check all appropriate boxes that describe your business:

Ham Radio Computers Antennas Manufacturer Software Retailer Publisher

Other: _____

*******All Exhibitors are required to provide a North Carolina tax license *******

*******IT'S THE LAW*******

List your NC Department of Revenue tax number _____

You must attach a copy of your license.

Please send me an application for a tax number YES NO

CONTINUED ON NEXT PAGE

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EXHIBITOR REGISTRATION AGREEMENT

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Booth Space Selections: 1st Choice _____ 2nd Choice _____ 3rd Choice _____

_____ Dealer Booths @ \$180 per 10'x10' Booth	= \$ _____	
_____ Club Booths @ \$80 per Booth	= \$ _____	Only Booths 7 – 10 for Ham Clubs
_____ Table Skirt @ \$15 each	= \$ _____	
_____ Extra Table @ \$20 each	= \$ _____	
_____ Electricity Outlet @ \$45 each	= \$ _____	
_____ Extra Chair @ \$3 each	= \$ _____	

TOTAL ORDER \$ _____

**Mail your check and SIGNED Exhibitor Registration Agreement to:
Charlotte Hamfest, c/o Mary Hunt, 1205 Waypoint Court, Matthews, NC 28104**

IMPORTANT: We cannot honor any registration request unless the following section is filled out completely, signed and dated.

THIS AGREEMENT made by and between MECKLENBURG AMATEUR RADIO SOCIETY, INC. d/b/a CHARLOTTE HAMFEST™ (hereinafter referred to as "HAMFEST"), and _____ (hereinafter referred to as "EXHIBITOR") the day and date written below. BOOTH SPACE: In consideration for the amount paid, HAMFEST will provide and assign to the EXHIBITOR an appropriate display. Each 10' x 10" booth will be equipped with one eight-foot undraped table (no tablecloth or table skirt), two chairs, and dividers.

EXHIBITOR RESPONSIBILITIES: EXHIBITOR will be solely responsible for the erection and removal of his exhibit, and for the operation of his assigned display area. All activities shall be carried out in compliance with and subject to the rules, regulations, and obligations imposed upon HAMFEST by reason of the Master Lease Agreement with the **Cabarrus Arena & Events Center**. EXHIBITOR shall be responsible for compliance with all applicable local, state, and federal regulations, including safety, licensing and/or taxing regulations, applicable to EXHIBITOR and/or the HAMFEST. EXHIBITOR agrees to indemnify and hold harmless HAMFEST, its agents, servant, employees, or members from all liability that may result either directly or indirectly from any activity of EXHIBITOR. The HAMFEST reserves the right to refund booth consideration paid and remove from the premises any EXHIBITOR found to be in material violation of any responsibility imposed under this paragraph.

This Agreement shall be construed under the laws of the State of North Carolina.

Exhibitor Signature: _____ Date: _____

You must sign, date, and return ORIGINAL copy with your check.

NOTE: Print 2 COPIES of this page:
Sign and return ORIGINAL copy to the Hamfest.
Keep the 2nd copy for your records