

# Charlotte Hamfest

[www.charlottehamfest.org](http://www.charlottehamfest.org)  
[dealers@charlottehamfest.org](mailto:dealers@charlottehamfest.org)

## March 10 & 11, 2017

### SHOW HOURS

**FRIDAY: 3 PM TO 7 PM**

**SATURDAY: 8:30 AM TO 4:00 pm**

**NO SUNDAY HOURS**

Over the weekend of March 10 & 11, 2017 don't miss a chance to celebrate the end of winter. Come to the largest, completely **indoor, climate controlled, hamfest** in the Southeast. Join us with several thousand enthusiastic ham radio operators, and their friends, and families, as they gather at the **2017 Charlotte Hamfest™** to talk ham radio, attend forums, and shop for any and all types of ham radio products!



We actively run paid advertisements for our Hamfest in regional print publications such as the SERA Repeater Journal, and on other on-line Internet Amateur Radio related web sites.



In 2017, we continue at the – **Cabarrus Arena & Events Center**, 4751 Highway 49 North, Concord, NC. This venue is conveniently located just minutes away from I-85, I-485, and the Concord Mills Mall area. Again, this year we offer **FREE Parking for everyone** attending the Charlotte Hamfest™. (Our Free parking is paid by the Charlotte Hamfest™ Committee, and this bonus draws many hams back to our event over and over again). In addition, if you *act early* to place your booth order, you will get a **discounted price** on the cost per booth. You, our dealers, help to make the Charlotte Hamfest™ possible and special, and we really appreciate your participation in our event. By working together as a team, we can make the combination of our venue, advertising, and support, along with your reputations as well as high quality products, a profitable enterprise for the both of us.

The Mecklenburg Amateur Radio Society, Inc. – W4BFB of Charlotte, NC proudly sponsors this annual event through the Charlotte Hamfest™ Committee. Spark your new business year, by being at our 2017 Charlotte Hamfest™.

Mail your completed Exhibitor Registration Agreement and payment to: Charlotte Hamfest, 1205 Waypoint Court, Stallings, NC 28104

40+ YEARS OF HAMFESTS

SOLD-OUT Charlotte Hamfest™ SwapFest Area

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If on-site camping is your thing, there are plenty of full-service camping spaces available at the Cabarrus Arena and Events Center. Go out to [www.charlottehamfest.org](http://www.charlottehamfest.org) to get the camping form.

Attached to this letter, I've included a dealer booth information package, which contains the following:

- Dealer Rate Sheet
- Facility Information Sheet
- Floor Plan of Dealer Booth area at the Cabarrus Arena and Events Center
- Dealer Area 'Use' Policy
- Contract (print two copies.... *Send a signed one to us*, and keep one for your records)

For information on local hotels, go out to [www.visitcabarrus.com](http://www.visitcabarrus.com).

As is our long time tradition, *a complimentary lunch, for each member of your booth team, will be delivered to your booth on Saturday.*

I am available to answer your questions at 704-948-7373 during business hours or in the evenings until 9:00pm EST. You can e-mail me at [dealers@charlottehamfest.org](mailto:dealers@charlottehamfest.org). More information is also available at the 2016 Charlotte Hamfest™ web site at [www.charlottehamfest.org](http://www.charlottehamfest.org). We will be happy to include your URL hot link to your company's web site if you provide it on your registration form. We look forward to seeing you at our 2017 Charlotte Hamfest™!

Sincerely,

*Tom Hunt*

Tom Hunt, KA3VVJ  
CO-Chairperson

*Jack Cureton*

Jack Cureton, K4LRH  
CO-Chairperson

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### Rates for Exhibit Space

<b>Priority Location Booths</b>	<b>\$215.00 each</b>
<b>Standard Location Booths</b>	<b>\$170.00 each</b>
<b>115v Duplex Electrical Outlet</b>	<b>\$ 40.00 each</b>
<b>Extra Tables – 8’ undraped</b>	<b>\$ 15.00 each</b>

***EARLY BIRD DISCOUNTS (BOOTH Cost ONLY)***  
**15% Discount if postmarked by December 31, 2016**  
**10% Discount if postmarked by January 31, 2017**

**Priority Location** booths are high traffic, high visibility locations situated in areas that are certain to give you and your exhibit the prestige and attention, and respect you deserve. These are *Premium* spots and in *very limited* quantities. Please call first for availability.

**Standard Location** booths offer excellent traffic flow and great visibility at a great price.

**Single Booths** measure 10’ x 10’ and can be rented individually or be combined to accommodate longer, larger displays.

**Prices include** both days of show. All booths include draped backdrop and dividers and one lettered sign per exhibitor. One 8’ draped table per 10 ‘ x 10’ booth and two chairs. Extra 8’ tables, undraped, must be ordered in advance, prices above.

**Electricity** will be provided if requested for \$40. Electricity can be ordered at the show office as late as Thursday, March 9, 2017 no later than 1 pm but not on Friday..

**Terms:** Payment *in full* with your reservation on or by January 31, 2017. Partial payments will hold your reservation until that date. If full payment is not received by January 31, 2017, returning exhibitors space locations from last year cannot be insured.

**Refunds:** Full refund up to January 15, 2016. Sorry, but absolutely **NO REFUNDS after January 31, 2017**

<b>Setup Times:</b>	Dealers and Manufacturers:	8:00 a.m. -- 2:00 p.m. -- Friday 7:00 a.m. -- Saturday
	Flea Market	8:00 a.m. -- 2:00 p.m. -- Friday 7:00 a.m. -- Saturday

**Tax Man:** North Carolina law requires that we have on file a copy of your **NC Sales and Use Tax license**. Please attach a copy to your registration application.

**PLEASE BE ADVISED:** You must either provide a copy of this license or apply for one before you will be allowed to set up. Absolutely no one will be allowed to exhibit without it. It’s the law!!!!

**EXCEPTION:** Manufacturers who are only displaying items and not taking orders are exempt from purchasing a Sales and Use Tax license.

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**March 10 & 11, 2017**

## DEALER HOURS -

**FRIDAY:** CHECK IN -- 8:00 A.M. -- 2:00 P.M. -- New Equipment Dealers and Swapfest

**SATURDAY:** 7:00 A.M. -- New Equipment Dealers and all SwapFest

*There will be adequate security, including one uniformed officer at the Main Hamfest Entrance at Event Center "A" to keep unauthorized people out until the show opens at 8:30 AM Saturday...*



## Drayage -

If you have any items to be shipped to the show, the shipping address for drayage is:

To: Exhibitor Name  
C/o Hollins Exposition Services  
121 N. Chimney Rock Rd  
Greensboro, N.C. 27409  
Fax: Fax 333-315-5220  
Email: [ssimons@hollins-expo.com](mailto:ssimons@hollins-expo.com)  
For: Charlotte Hamfest™ Booth Number \_\_\_\_\_

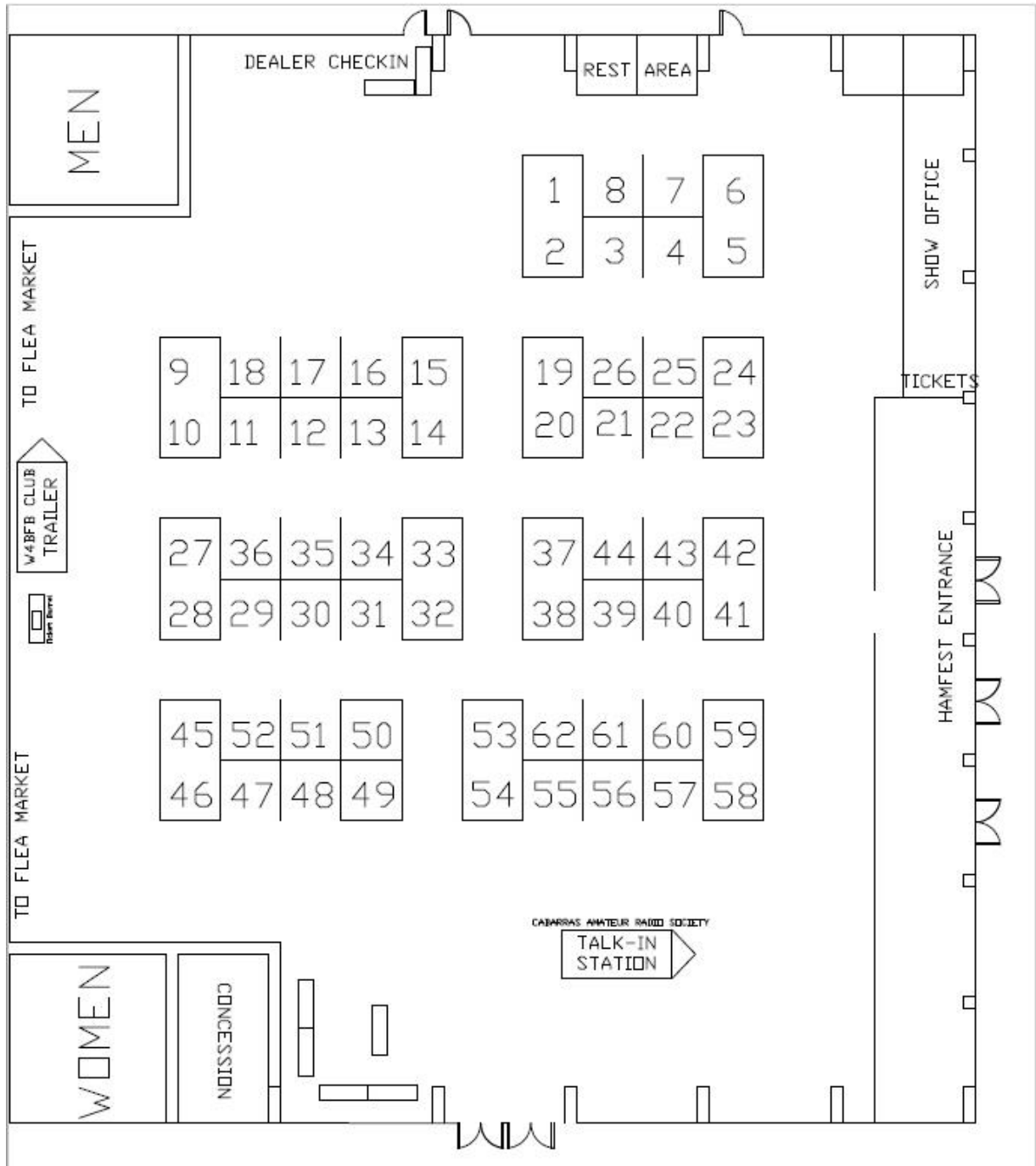
**NOTICE: Reliable Cell Phone connections are 'almost impossible' to make or receive from within the metal-framed Event Center. If you will need reliable/constant telephone service during the 2017 Charlotte Hamfest™, let us know and we will email you an Event Center order form for a dedicated (at an additional cost) phone line.**

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## March 10 & 11, 2017

### Dealer Area Floor Map (Not to scale)



## **March 10 & 11, 2017** **Dealer Area 'USE POLICY'**

- No Smoking allowed anywhere at the Event Center.
- No Firearms or Flammables allowed on the premises.
- No Food sales or alcoholic beverages allowed.
- No Pornography allowed in any form or format.
- No registered sex offenders allowed on the premises.
- Everyone in the Event Center must have a valid ticket.
- No pirated or counterfeit goods.

**NOTICE:** Violation of the Use Policy shall result in ejection from the Event Center grounds, without recourse to refund of any kind. Local law enforcement shall be informed of any illegal activities found or suspected – no exceptions!



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## Exhibitor Registration Agreement March 10 & 11, 2017

Company Name \_\_\_\_\_

(Warning: Print *exactly* as you want your booth sign to read)

Owner's Name: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Business Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_

E-mail address: \_\_\_\_\_ Web Site URL: \_\_\_\_\_

Special requirements: \_\_\_\_\_

Check all appropriate boxes that describe your business:  Ham Radio  Computers  Antennas  
 Manufacturer  Software Retailer  Publisher  Other: \_\_\_\_\_

List your NC Department of Revenue tax number \_\_\_\_\_ (you must attach a copy of your license)

Please send me an application for a tax number  YES  NO

**\*\*\*\*\*All Exhibitors are required to provide a North Carolina tax license \*\*\*\*\***

**\*\*\*\*\*IT'S THE LAW\*\*\*\*\***

Quantity of Priority Location Booths \_\_\_\_\_ X \$215 ea \_\_\_\_\_

Quantity of Standard Location Booths \_\_\_\_\_ X \$170 ea \_\_\_\_\_

15% Discount for payment postmarked by December 31, 2016

10% Discount for payment postmarked by January 31, 2017.

(Early Bird Discount applies to booths only)

Quantity of Extra 8" Undraped Tables \_\_\_\_\_ X \$15 ea. \_\_\_\_\_

Quantity of 115v duplex electrical outlets \_\_\_\_\_ X \$40 ea. \_\_\_\_\_

Total Amount Due \_\_\_\_\_ Check Number \_\_\_\_\_

<b>Booth Space</b>
1st Choice _____
2nd Choice _____
3rd Choice _____

**Mail your check and SIGNED Exhibitor Registration Agreement to: 1205 Waypoint Ct., Stallings, NC 28104**

**IMPORTANT: We cannot honor any registration request unless the following section is filled out completely, signed and dated.**

THIS AGREEMENT made by and between MECKLENBURG AMATEUR RADIO SOCIETY, INC. d/b/a CHARLOTTE HAMFEST™ (hereinafter referred to as "HAMFEST"), and \_\_\_\_\_ (hereinafter referred to as "EXHIBITOR") the day and date written below. BOOTH SPACE: In consideration for the amount paid, HAMFEST will provide and assign to the EXHIBITOR an appropriate display. Each 10' x 10" booth will be equipped with one eight foot table with coverings, two chairs, draped backdrop and dividers, lettered sign and, if ordered, 115 volt electrical service. Dedicated Telephone service must be obtained as a separate, additional fee, item NOT included in this price list.

EXHIBITOR RESPONSIBILITIES: EXHIBITOR will be solely responsible for the erection and removal of his exhibit, and for the operation of his assigned display area. All activities shall be carried out in compliance with and subject to the rules, regulations, and obligations imposed upon HAMFEST by reason of the Master Lease Agreement with the **Cabarrus Arena & Events Center**. EXHIBITOR shall be responsible for compliance with all applicable local, state, and federal regulations, including safety, licensing and/or taxing regulations, applicable to EXHIBITOR and/or the HAMFEST. EXHIBITOR agrees to indemnify and hold harmless HAMFEST, its agents, servant, employees or members from all liability that may result either directly or indirectly from any activity of EXHIBITOR. The HAMFEST reserves the right to refund booth consideration paid, and remove from the premises any EXHIBITOR found to be in material violation of any responsibility imposed under this paragraph.

This Agreement shall be construed under the laws of the State of North Carolina.

Exhibitor Signature \_\_\_\_\_ Date: \_\_\_\_\_

You must sign, date and return ORIGINAL copy with your check.

**NOTE: Print 2 COPIES of this page: Sign and return ORIGINAL copy - to the Hamfest. Keep the 2<sup>nd</sup> copy for your records**